

Welcome to your Individual maturity overview report

This Report Will

1. Provide a team overview that supplements the personal reports that each of your team members will receive.
2. Enable the implementation of team based plans by providing insight that reviews strengths and weaknesses against target at a consolidated level. This adds to individual development planning arising from personal reports

Your report contents

Section 1:	Your Team At A Glance
Section 2:	Line Manager Alignment Overview
Section 3:	Skills Ranked By Overall Development Needs
Section 4:	Skills Review By Sub Team And Grade

Next Steps

Review this report and put in place team level action plans / training that will close skill gaps identified as applying to a number or subset of your team. If you have set your targets with the needs of the business in mind this will see you well on your way to developing individuals who have the skills to deliver the value your business needs from your function.

Please note this is a complementary activity to the individual team members / line manager development planning conversations that should take place following receipt of personal reports.

Support

If you need support developing effective action plans that make the most of this insights in your report contact your account manager, Nick Ralphs on 07957 762660 or email nick@developmyteam.com

Section 1 Your Team At A Glance

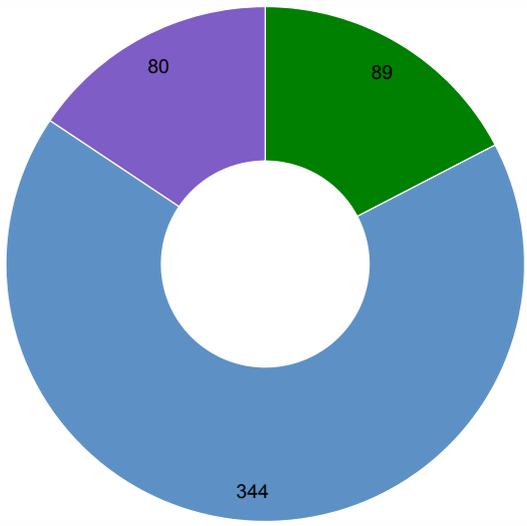
■ Above Target | ■ On Target | ■ Development Area



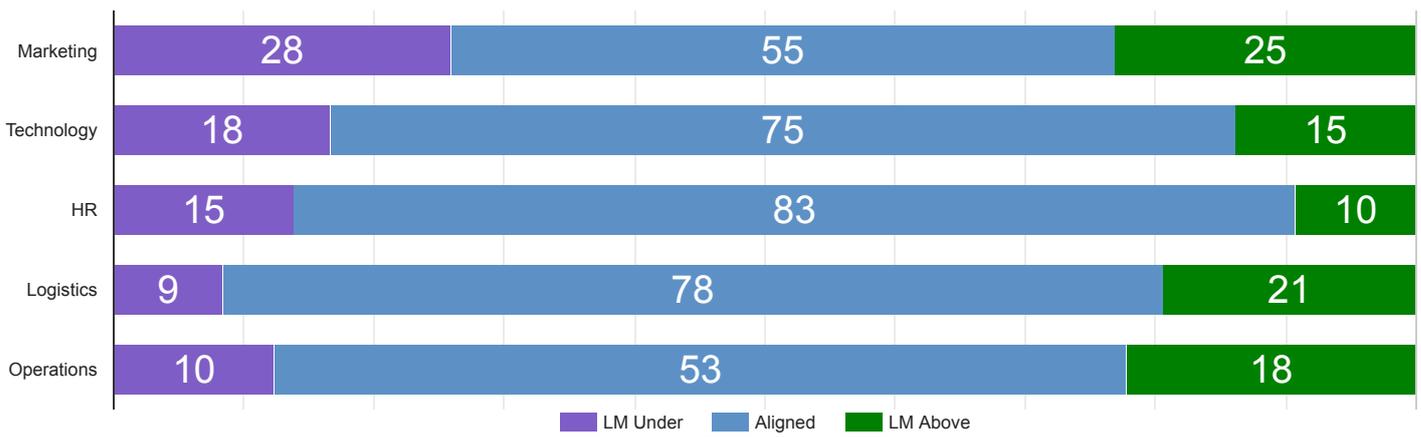
Section 2 Line Manager Alignment Overview

Leadership Alignment Overview

Overall View

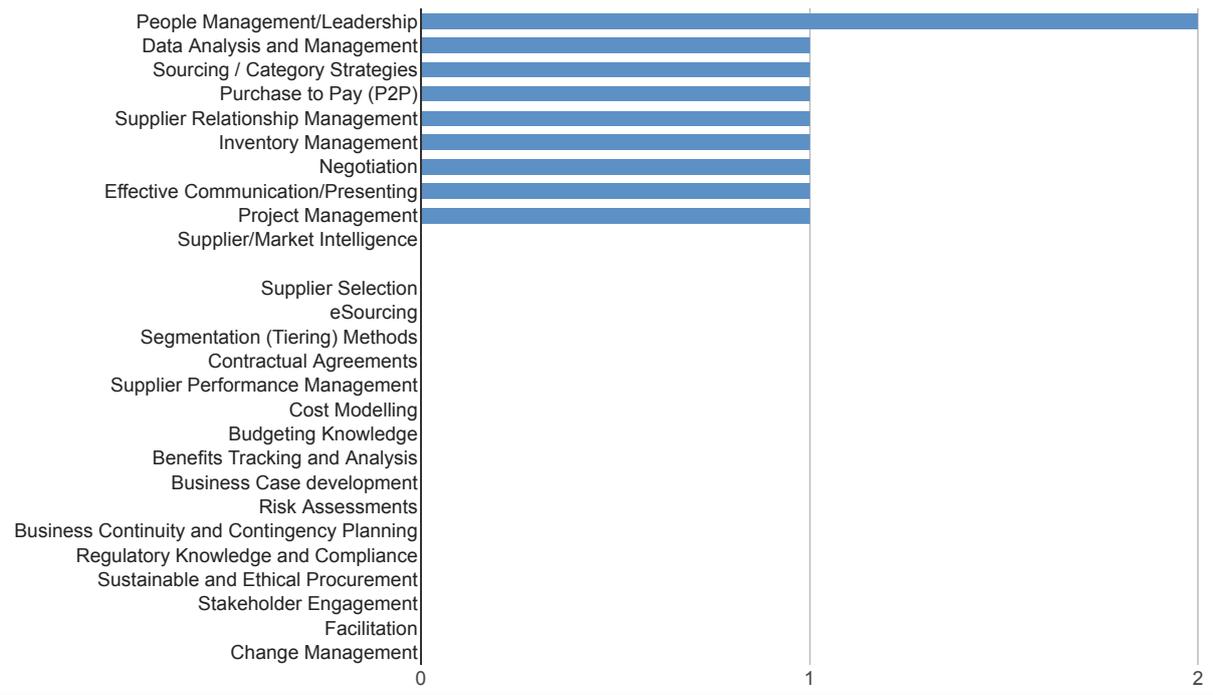


Team View

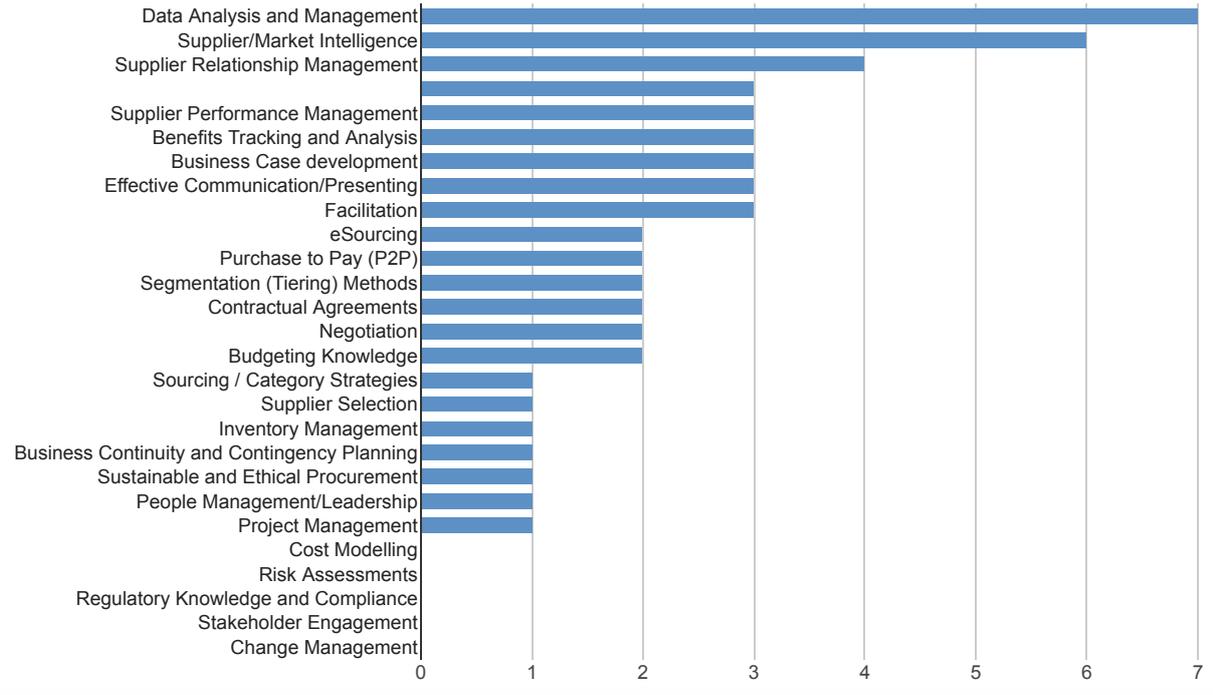


Section 3 Skills Ranked By Overall Development Needs

Leadership

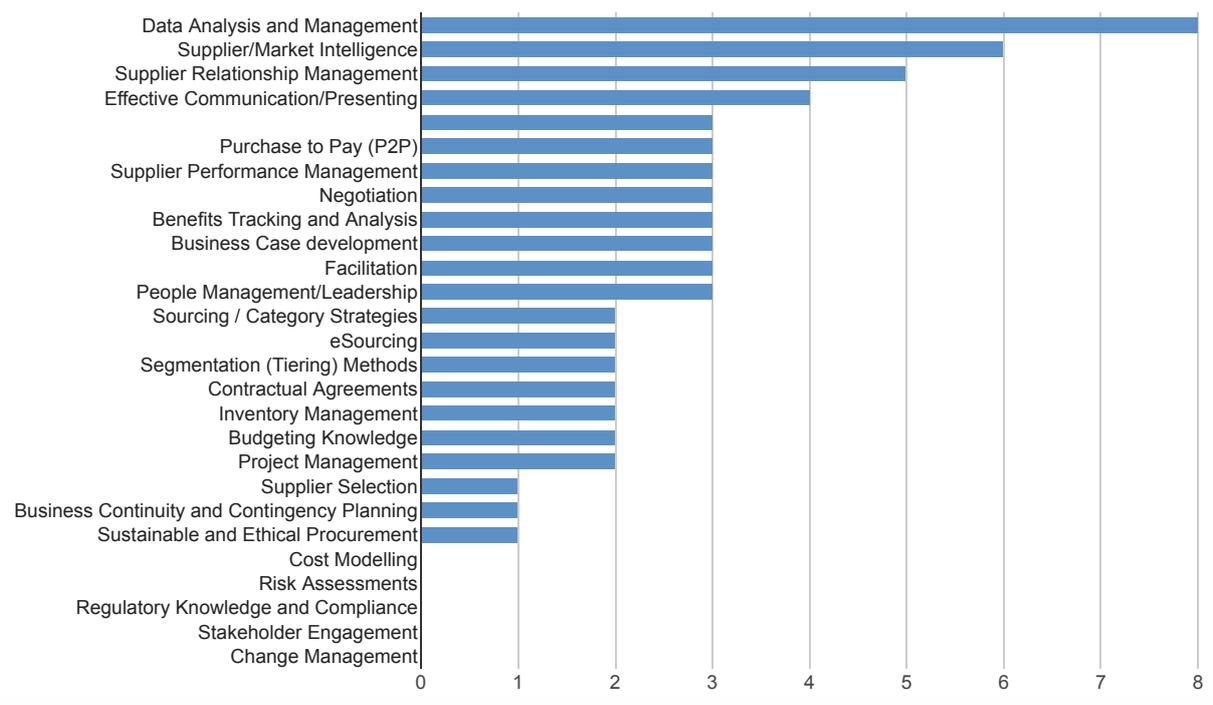


None Leadership



Section 2 Skills Ranked By Overall Development Needs

Full Team



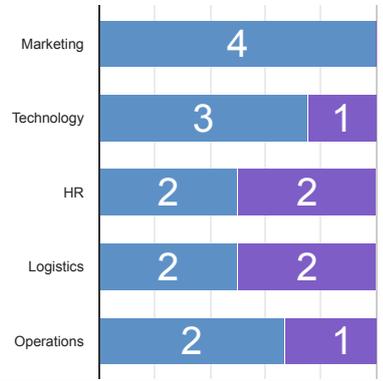
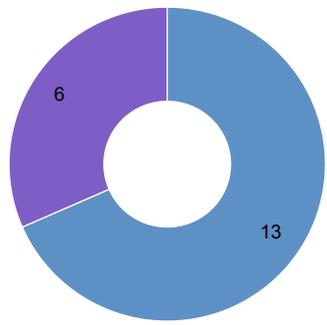
Section 4 Skills Review By Sub Team And Grade

Supplier Insight: Supplier/Market Intelligence

Overall View

Team View

Grade View



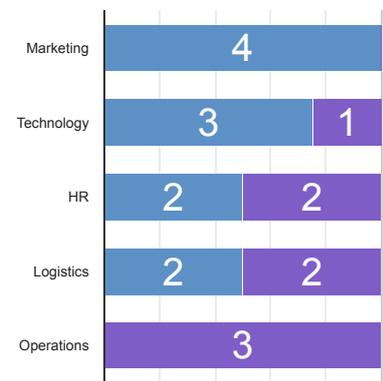
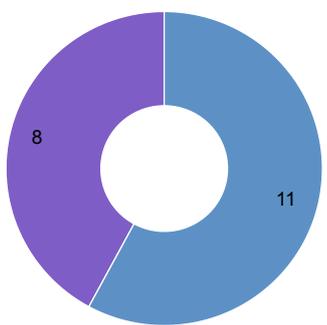
■ Development Area
 ■ On/Above Target

Supplier Insight: Data Analysis and Management

Overall View

Team View

Grade View



■ Development Area
 ■ On/Above Target

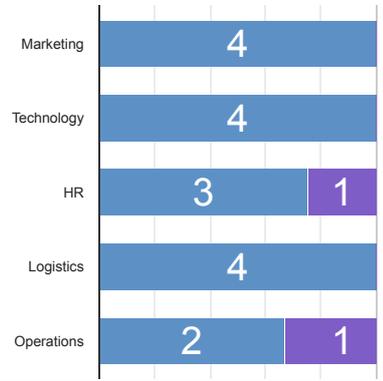
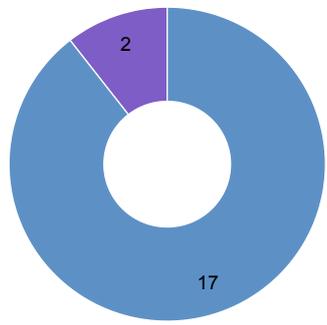
Section 4 Skills Review By Sub Team And Grade

Supplier Insight: Sourcing / Category Strategies

Overall View

Team View

Grade View



Development Area On/Above Target

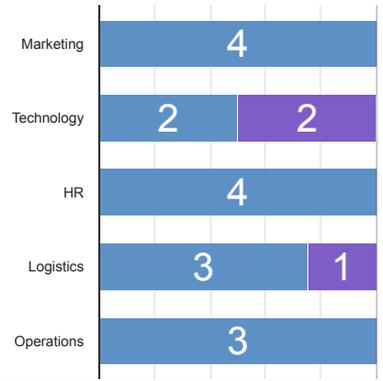
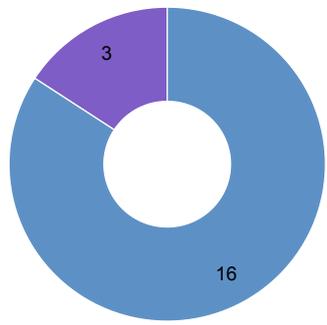
Section 4 Skills Review By Sub Team And Grade

Procurement Process: Contract Specification Development including KPIs and SLAs

Overall View

Team View

Grade View



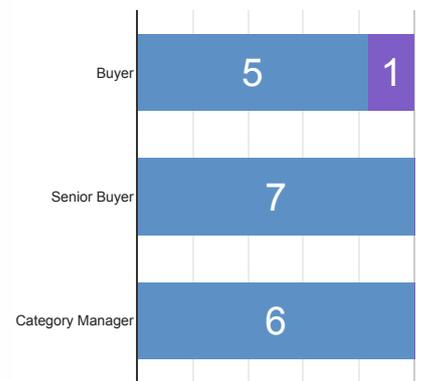
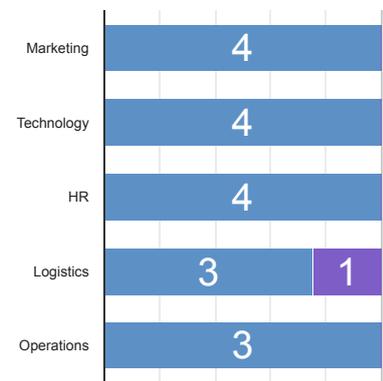
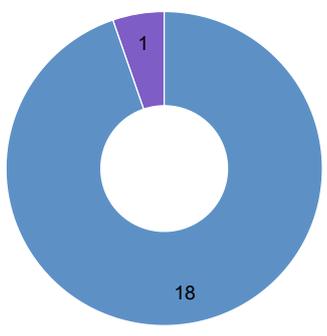
Development Area On/Above Target

Procurement Process: Supplier Selection

Overall View

Team View

Grade View



Development Area On/Above Target

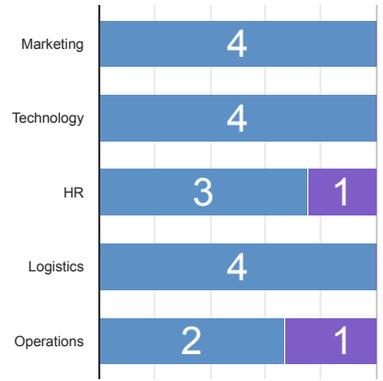
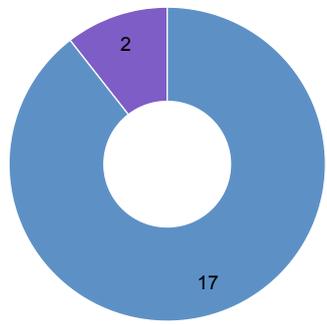
Section 4 Skills Review By Sub Team And Grade

Procurement Process: eSourcing

Overall View

Team View

Grade View



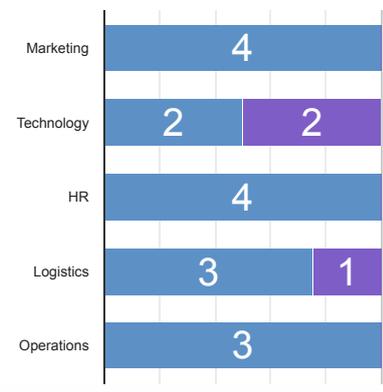
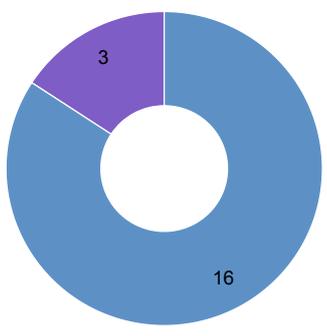
■ Development Area
 ■ On/Above Target

Procurement Process: Purchase to Pay (P2P)

Overall View

Team View

Grade View



■ Development Area
 ■ On/Above Target

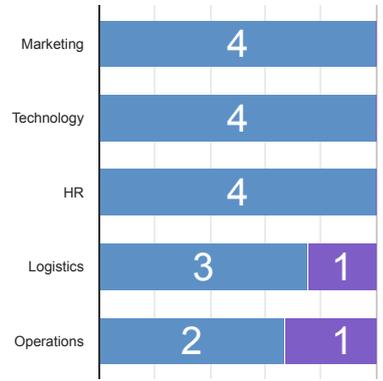
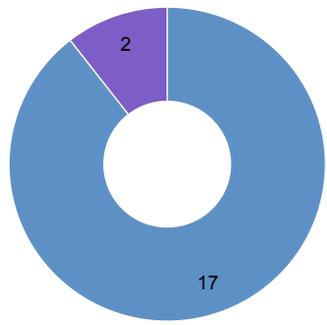
Section 4 Skills Review By Sub Team And Grade

Supplier Management: Segmentation (Tiering) Methods

Overall View

Team View

Grade View



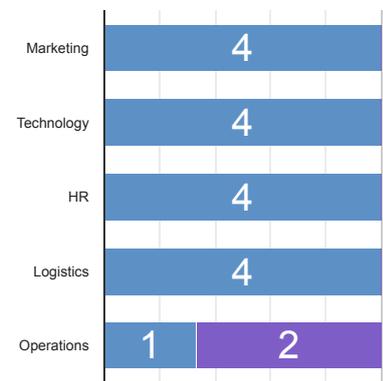
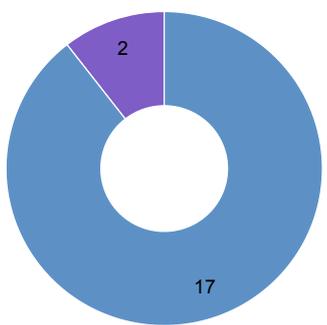
■ Development Area
 ■ On/Above Target

Supplier Management: Contractual Agreements

Overall View

Team View

Grade View



■ Development Area
 ■ On/Above Target

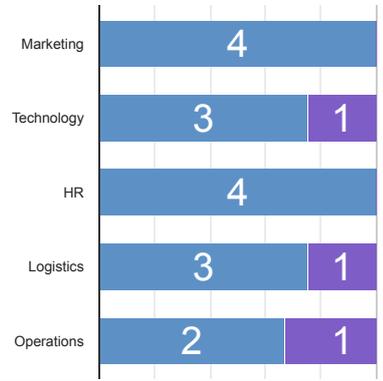
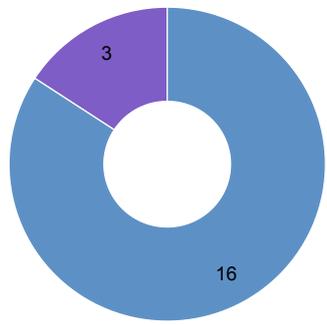
Section 4 Skills Review By Sub Team And Grade

Supplier Management: Supplier Performance Management

Overall View

Team View

Grade View



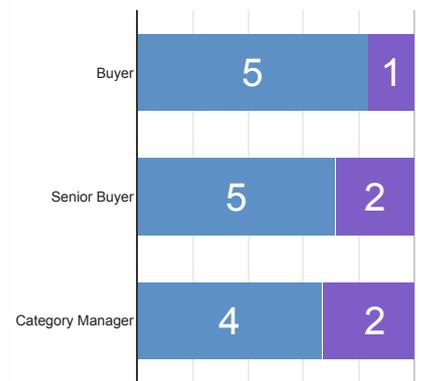
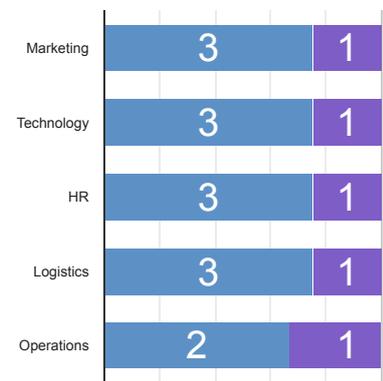
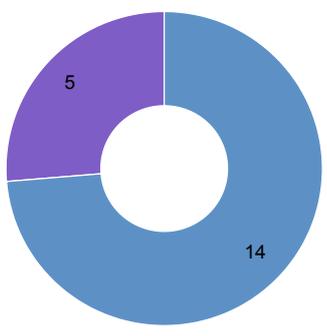
Development Area On/Above Target

Supplier Management: Supplier Relationship Management

Overall View

Team View

Grade View



Development Area On/Above Target

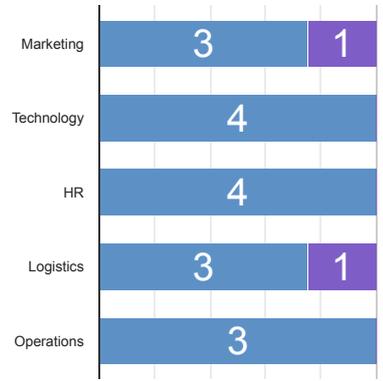
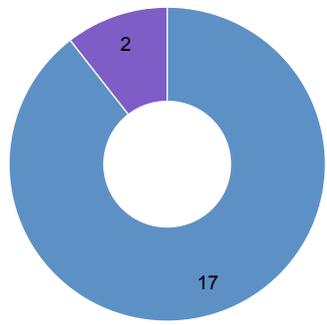
Section 4 Skills Review By Sub Team And Grade

Supplier Management: Inventory Management

Overall View

Team View

Grade View



Development Area On/Above Target

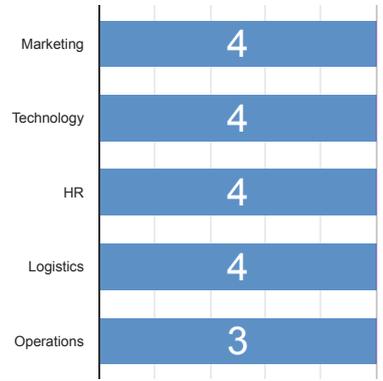
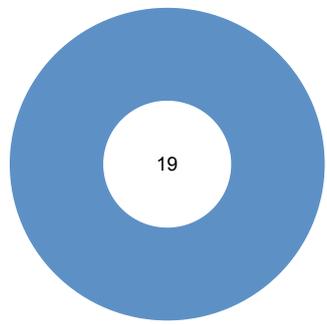
Section 4 Skills Review By Sub Team And Grade

Commercial Management: Cost Modelling

Overall View

Team View

Grade View



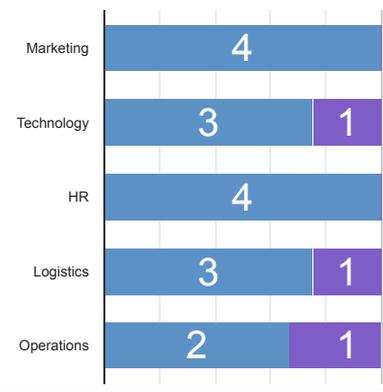
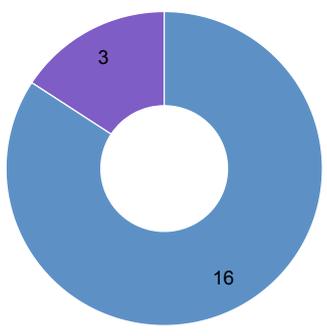
Development Area (Purple) On/Above Target (Blue)

Commercial Management: Negotiation

Overall View

Team View

Grade View

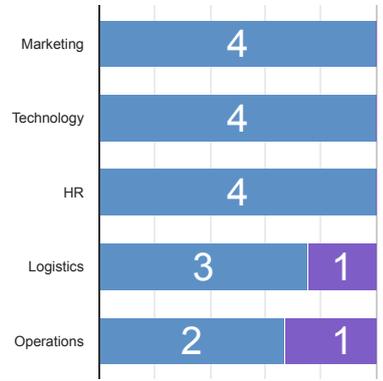
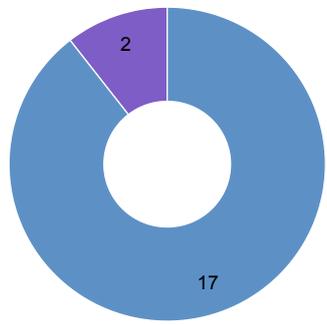


Development Area (Purple) On/Above Target (Blue)

Section 4 Skills Review By Sub Team And Grade

Commercial Management: Budgeting Knowledge

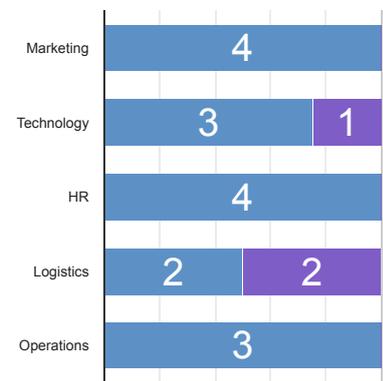
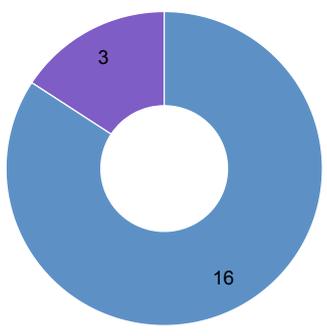
Overall View Team View Grade View



Development Area On/Above Target

Commercial Management: Benefits Tracking and Analysis

Overall View Team View Grade View



Development Area On/Above Target

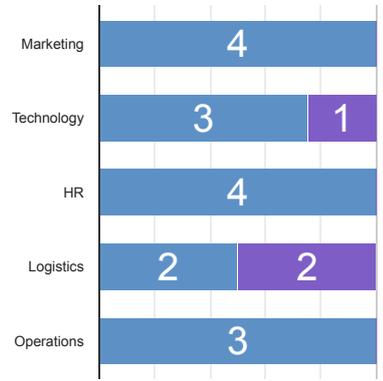
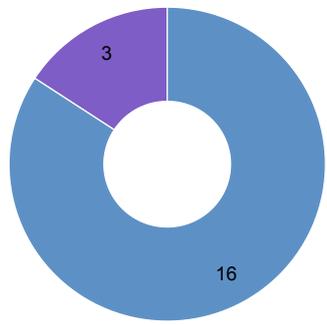
Section 4 Skills Review By Sub Team And Grade

Commercial Management: Business Case development

Overall View

Team View

Grade View



Development Area On/Above Target

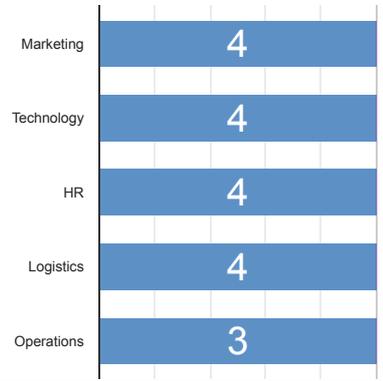
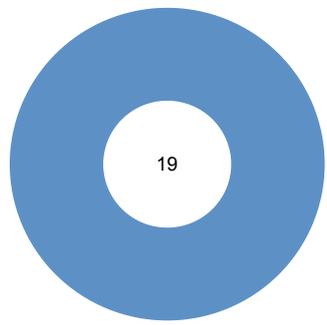
Section 4 Skills Review By Sub Team And Grade

Procurement Risk Management: Risk Assessments

Overall View

Team View

Grade View



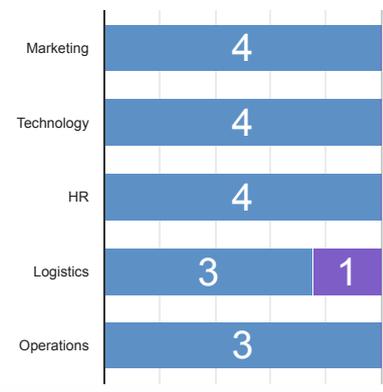
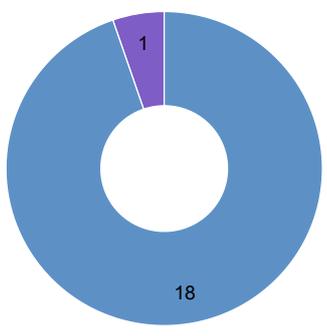
Development Area (Purple) On/Above Target (Blue)

Procurement Risk Management: Business Continuity and Contingency Planning

Overall View

Team View

Grade View



Development Area (Purple) On/Above Target (Blue)

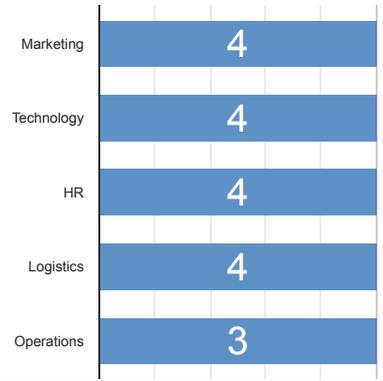
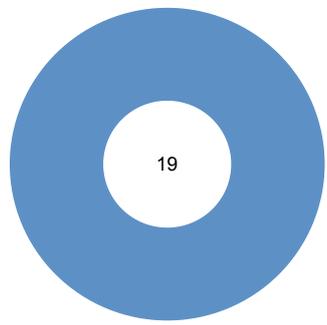
Section 4 Skills Review By Sub Team And Grade

Procurement Risk Management: Regulatory Knowledge and Compliance

Overall View

Team View

Grade View



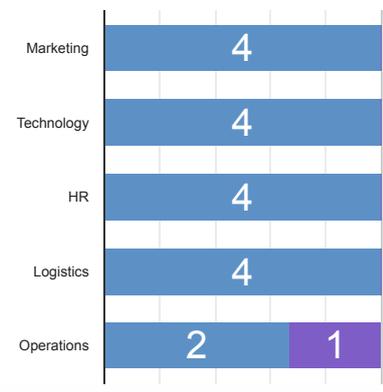
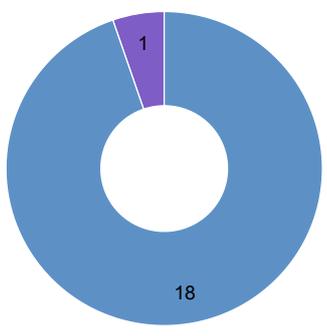
Development Area (Purple) On/Above Target (Blue)

Procurement Risk Management: Sustainable and Ethical Procurement

Overall View

Team View

Grade View

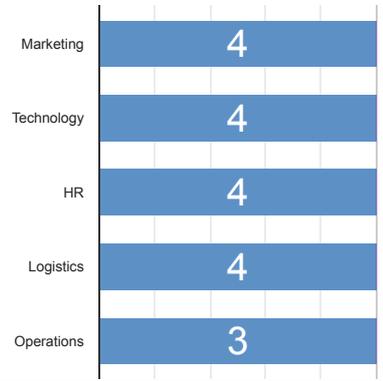
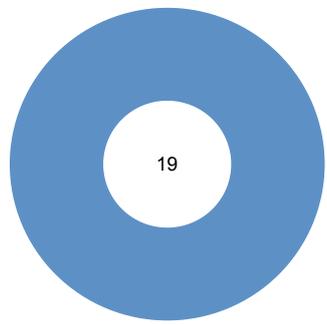


Development Area (Purple) On/Above Target (Blue)

Section 4 Skills Review By Sub Team And Grade

Soft Skills: Stakeholder Engagement

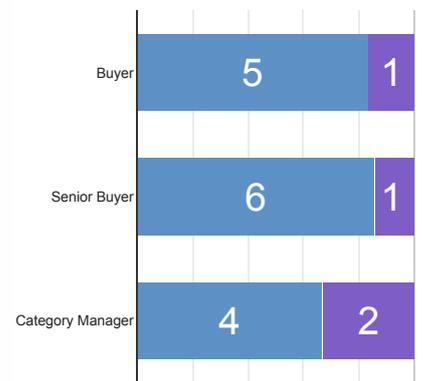
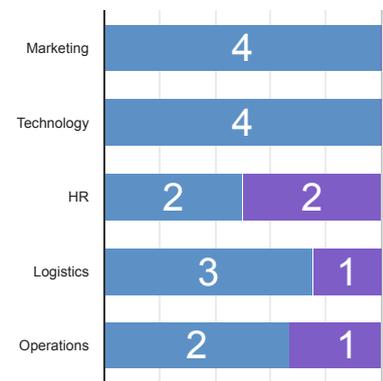
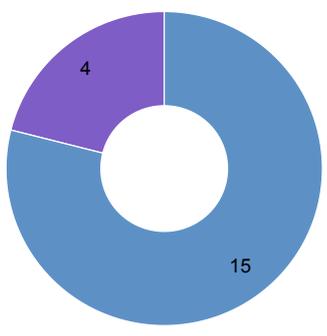
Overall View Team View Grade View



Development Area On/Above Target

Soft Skills: Effective Communication/Presenting

Overall View Team View Grade View



Development Area On/Above Target

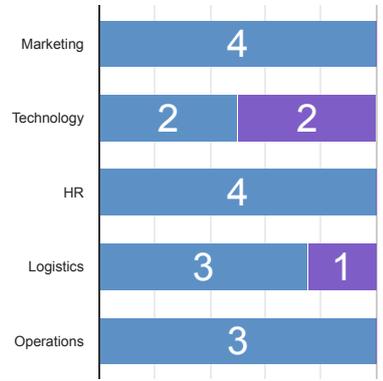
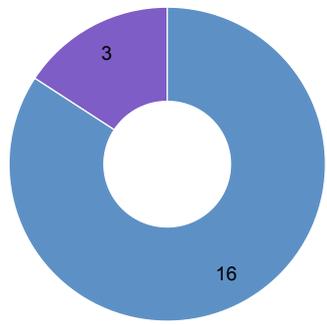
Section 4 Skills Review By Sub Team And Grade

Soft Skills: Facilitation

Overall View

Team View

Grade View



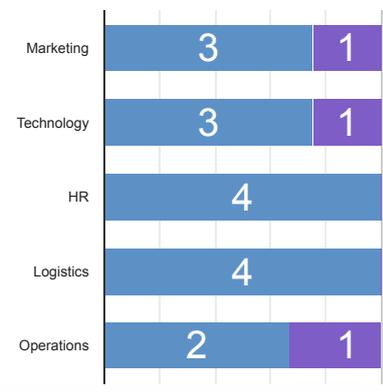
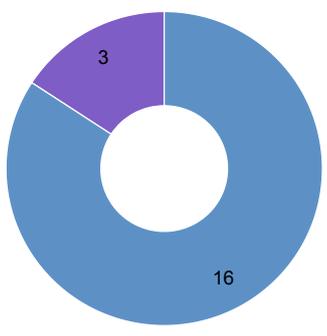
Development Area On/Above Target

Soft Skills: People Management/Leadership

Overall View

Team View

Grade View



Development Area On/Above Target

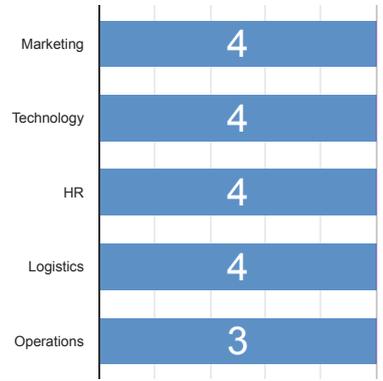
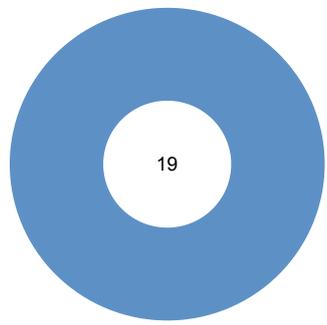
Section 4 Skills Review By Sub Team And Grade

Soft Skills: Change Management

Overall View

Team View

Grade View



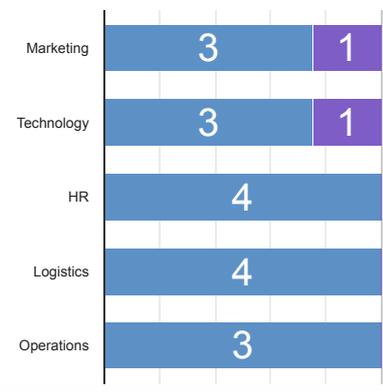
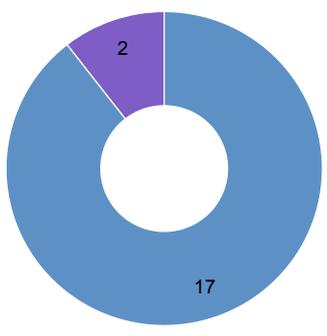
Development Area
 On/Above Target

Soft Skills: Project Management

Overall View

Team View

Grade View



Development Area
 On/Above Target